

## About Us:

Cormorant Commodities is a mid-sized, well-known European trader and supply chain partner in organic feed and food materials. Our core products are vegetable oils from Soybeans, Sunflower and Rapeseed and its protein cakes. Next to that we supply cereals, tropical oils and shea butter. All organic! We sell these to the food- the feed- and cosmetics industry throughout Europe. Our head office is based in Amsterdam, but we operate daily on a EU level. The company was founded in 2012 and has since seen a steady growth. During this time we have developed several strategic and long-term partnerships with producers and clients by creating the right value in their supply chains.

Due to our vast network of suppliers and customers we are flexible and efficient in our offerings in terms of availability, quality, pricing, and quantity. In addition, our team has many years of experience and expertise in the domains of international trade, supply chain management, processing of oilseeds and product application knowledge. For our clients we manage the purchasing, shipping, storage and deliveries upon request and we do so to their doorstep.

We stand out as a company by aiming to improve the organic agricultural sector's processes and systems to contribute to a better life and a more sustainable environment. Although we acknowledge that this is not an easy task, we strongly believe it is our mandate to be the driver of change in a typically traditional and conventional market. We are vocal in our opinion and will only conduct business that is in line with our ethics.

## The Role:

You will get a unique opportunity to be trained and educated in the craft of commodity logistics and consecutively also in trading. You will work in a pleasant spirit and an easy-going environment, together with likeminded colleagues.

Within this highly dynamic role, you will start orchestrating the logistics; arrange transport from A to B at the best possible price and the highest service quality. You are the linking pin between our trading desk on the one hand, and our customers, suppliers and carriers on the other. We approach transport as a trading book for which you'll have full autonomy and risk exposure. Accurate handling of all documentation is needed to succeed. You will also be responsible for steering the back-office activities such as drawing up contracts and invoicing.

Next to the above you will have room to grow and start to handle customers – trying to make a deal – as well as with raw-material suppliers – trying to connect business by creating value. Sequentially you learn all other vital aspects of organic commodity trading. To build this specific knowledge, you'll get on the job training of subject matters experts, that have years of experience in the commodity business.

Do you want to make a change and grow the organic sector with a small and dedicated team? Contact us now.

The role is based in Amsterdam with possibilities to work hybridly from home. Please contact Guido Jaspers via 06-21699684 or [info@cormorantcommodities.com](mailto:info@cormorantcommodities.com)

## Job opening – (Junior) Commercial & Supply Chain Officer

### Primary Objectives & Responsibilities:

- Operate the Supply Chain and Execute our Contracts and Commitments Effectively
- Lead our Transport Desk and create a Market View
- Interact with Clients and Transport companies by email, phone and physical meetings
- Import and Export Documents Execution
- Obtain New Clients and Business
- Develop New Markets
- Support on our Current Accounts

### Required Knowledge & Skills:

- Independent and Entrepreneurial Attitude is essential
- Affinity with the Organic Food & Agricultural sector
- Creative Mindset and Analytical skills
- Commercial Attitude & Ambition
- Service Minded, Thurstworthy & Reliable
- Think Big, Stay Humble
- Structured way of working, attention for detail as well as ability to understand the big picture
- Fluent in English (written & verbal), other languages are a Plus (especially German, Spanish or French)
- Microsoft Office expertise

### Education & Experience:

- Minimum a Bachelor's degree
- 0-5 years work experience
- Commodity and /or Sales experience is a Plus

### Our Promise:

- A Package that reflects the Entrepreneurship of the Job
- No 9-to-5 Culture
- A Lot of Independence and Flexibility
- Flat structured Company with an Intimate, Diverse and Experienced Team
- Great Place for your Personal Development
- Big Diversity of Tasks and Responsibilities
- Be Part of a fast Growing Company
- Plenty of Travelling Opportunities
- Visiting International Conferences & Fairs